

## **2020 Ohio Cattlemen's Association Replacement Female Sale**

**Friday, November 27, 6:00 p.m.**

**Location: Muskingum Livestock Auction Co., Zanesville**

### **Purpose**

- To provide Ohio cow-calf producers with a viable source of quality replacement breeding stock.
- Encourage beef cattle operations to consider the purchase of replacement breeding stock as a viable alternative to keeping small numbers of replacement females and hopefully reduce management and production difficulties.
- Offer a marketing option to producers as a membership benefit to OCA members.
- Demonstrate that the principles of beef herd female replacement which have been taught in recent years via Ohio State University Extension and the OSU Beef Team are cost effective and viable alternatives for Ohio's cattlemen.

### **Criteria**

- Consignments may include cow-calf pairs, bred cows and bred heifers.
- Females must be under the age of five as of January 1, 2021.
- Cattle may be registered or commercial background.
- All cattle must be of beef breed influence with no evidence of dairy breeding.
- There are no limits as to the number of head that may be consigned. However, the final number of consignments allowed will be at the discretion of the Sale Committee based on the total number of consignments.
- The Sale Committee reserves the right to refuse any female that does not meet sale criteria or is deemed to have unsatisfactory characteristics such as wild disposition, poor body condition, bad feet, poor structural correctness, etc.
- Cattle will be sold by production group (cow-calf pairs, bred cows, bred heifers). Sale order preference will be given to consignments by calving date (earlier before later) and the size of the consignment (multiple head before singles).
- Bred females must be bred to a bull with known EPD's. Calves at side of cows must be sired by a bull with known EPD's.
- Pregnancy status must be verified by an accredited veterinarian through traditional palpation or ultrasound. Pregnancy determination through blood testing is acceptable. Analysis must be performed within 60 days of sale.

### **Health**

- A certificate of veterinary inspection stating Tuberculosis (TB) and Brucellosis status and showing no visible signs of infectious, contagious, or communicable disease. Females must test negative to TB and Brucellosis within 30 days prior to delivery to the sale. Females from accredited and certified herds do not need to be TB and Brucellosis tested but certification and accreditation numbers must be listed along with qualifying test dates.
- Females must be vaccinated for IBR, BVD, PI 3, BRSV, leptospirosis (5-way), vibriosis, and 7-way clostridia.
- All females must be tested and guaranteed negative for BVD-PI.
- Testing for Johnes disease is encouraged, but not mandatory.
- All females must be treated for internal and external parasites within 30 days of sale.

- Horns must be removed and healed by sale day.
- All treatments and health tests must be documented on the accompanying health papers.

### **Delivery/Sale Requirements**

- All consignments must be delivered to the Muskingum Livestock Auction Co. facility by Friday, November 27, 2020 at 10:00 a.m. Deliveries may be made to the facility on Thursday, November 26, 2020 but prior arrangements must be made with the Muskingum Livestock staff. Contact them at 740-452-9984.

### **Consignments**

- A non-refundable consignment fee is due by October 1, 2020. The entry fee structure is as follows: 1-5 head: \$25/head, 6-25 head: \$15/head, 26 head and above: \$10/head. Cow-calf pairs are entered as one head. Make consignment checks payable to the Ohio Cattlemen's Association. Consignment fee is forfeited if the female does not make it to the sale.
- An additional 5% sale commission will be charged to cover all sale expenses such as promotions, catalogs, facilities, auctioneer, sale management, transit insurance, etc.
- Substitutions are allowed and must meet all entry, health, and other sale requirements and cannot exceed the original number of entries from the consignor. All substitutions must be submitted to the Sale Manager no later than one week prior to the sale date.
- **Consignors are REQUIRED to tag their females with RFID "840" tags prior to arrival at the sale site. EID tags are acceptable only if the first three numbers are "840" and the herd premise ID number appears on the CVI (Health Paper). No other form of ID is acceptable for sale cattle. The 15 digit EID number must be on the CVI. If you need a herd premise ID number, contact the Ohio Department of Agriculture at 614-728-6220 or download the form at:**  
<http://www.agri.ohio.gov/divs/animalid/docs/Premise%20Registration%20Form.pdf>
- All consignors must be members of the Ohio Cattlemen's Association.

### **Sale Terms: Cash / Check**

- Each animal will be sold to the highest bidder. The auctioneer will settle all disputes as to bids.
- The buyer must pay for animals before being released.
- Each animal will be at the buyer's risk immediately after being sold.
- If an animal is consigned and sold as registered with a breed association, animal(s) will be transferred to the buyer at the seller's expense. All registration certificates will be transferred and sent to the buyer by the sale manager.

### ***MAIL CONSIGNMENTS:***

***Ohio Cattlemen's Association, 10600 US Highway 42, Marysville, OH 43040 (614) 873-6736***

***SALE MANAGER***

***John F. Grimes***

***937-763-6000 (Cell)***

***E-mail: [john@maplecrestfarms.com](mailto:john@maplecrestfarms.com)***